Spotify Wrapped for Charity Supporters

Wednesday 25th & Thursday 26th May

Speakers



GLYN THOMAS: Director, Root to Branch Communications



HANNAH WINTER: Digital Communications Manager, Refugee Action

What did we want to do?

The goals: engage, entertain, innovate, appreciate

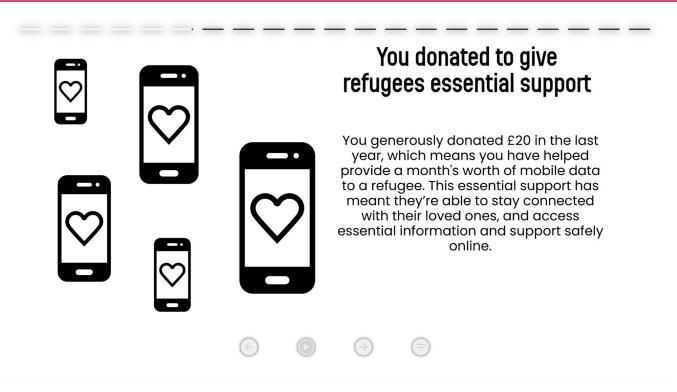


Introducing: your Year in Review





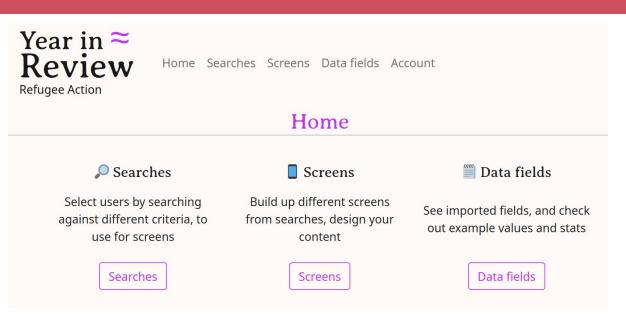
Introducing: your Year in Review



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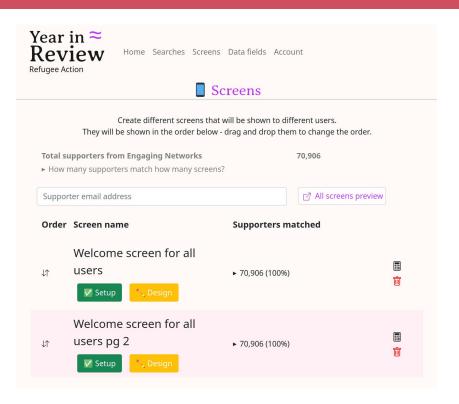




Year in Review app that runs alongside Engaging Networks

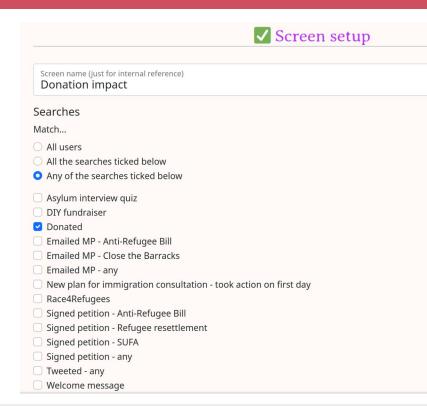
Data from Raiser's Edge imported into Engaging Networks

Data from Engaging Networks imported into the app



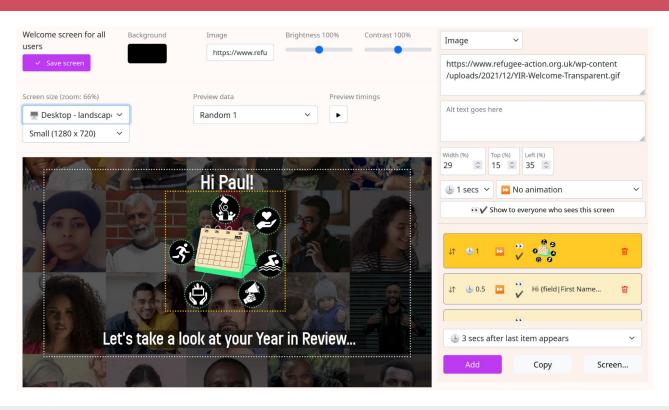
Editing interface

An editing interface in the app specifically for creating the screens for the Year in Review



Who sees which screen

- All users
- Or select from the options below
- Each of those is matched against data pulled from Engaging Networks



Adding the content:

Images
Text
Colours
Animations
Dynamic content

Test different screen sizes



Each supporter has a unique ID number in Engaging Networks

This number is included in the link in the email sent to supporters

Sent to a landing page in Engaging Networks containing a widget which loads the screens created in the Year in Review app which match the supporter's activity

Results: the numbers

Take a look back on everything you did for refugees in the UK this year.



Hi Hannah,

As we enter the final weeks of 2021, we've been reflecting on how much you've been there for refugees over the last 12 months.

Hannah, you might not even realise just how much you've done this year - that's why we've pulled together your Year in Review. It's your individual round up of all the amazing ways you have shown support and solidarity with people seeking safety in the last year.

HANNAH'S YEAR IN REVIEW

Email open rates:

12% higher than average for Year in Review content, 16.6% higher than projected for follow up appeal emails, consistently 3%-6% higher than average since



Results: the numbers

You generously donated £358 in the last year, which means you have helped train twenty volunteers so people seeking safety can receive vital and personal support



Donations: Christmas appeal

Projected rate: 0.13%

Results: 0.20%

Average gift projected: £20.40

Actual: £37.61

Results: supporter feedback

Thank you. This was a brilliant email and idea that inspires me to do more next year.

Dear Hannah & Refugee Action,

Thank you to all that you guys do. It's genuinely proper...

So touched by this little video. Seriously I feel I've done so little - I am so enormously grateful for what you are doing, and want to thank you from the bottom of my heart for your determination & courage on behalf of Refugees in the teeth of great hostility & inhumanity from our current administration.. I'm going to set up a regular donation to your organisation - can't afford mega-bucks, but every little helps

With my profound thanks & warmest wishes

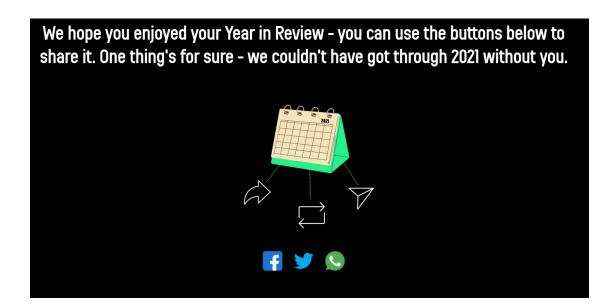
Thank you for this - it's good to see the accumulative effect of small actions. I'll keep looking out for your emails and respond quickly.

Dear Hannah and Friends at R.A.

I support nearly 20 charities and often feel overwhelmed by the volume of requests for help from them. Your recent communication with a review of what I have helped you to achieve over the past year gives me some comfort that the little I do does help to make a difference albeit not enough. Keep up the brilliant work you all do which I cannot.



Next time



- Build throughout the year
- Sharing options: Instagram, individual pages, exclude financial results
- More detailed tracking on EN
- More dynamic content e.g. music and video

Thank You.

Hannah is @nananah on Twitter, or follow @RefugeeAction in all the normal places

Find Glyn at glyn@glynthomas.com

